



## Antiretroviral prices agreed in the Central American negotiations (January 2003)

The prices of the antiretroviral drugs in the list below were obtained after negotiations between the Ministers of Health of the participating countries and the pharmaceutical companies that manufacture these drugs. In addition to the prices set, the list includes the names of the laboratories that participated in each of the negotiations, the products that were the object of the negotiations (with the brand name and the generic name for companies that manufacture original products, or the designation "generic" for companies that produce generics), the dose in milligrams, and the dosage form of the unit negotiated.

The prices offered by the companies will be in effect for one year from the date of the negotiations and will be applicable to all government institutions (Ministry of Health, Social Security, Armed Forces, etc.) in the countries involved. These prices do not apply to private entities, NGOs, or other country institutions outside the government. Similarly, the government can obtain even lower prices from the manufactures through its internal negotiating processes, but never higher than those negotiated since these constitute the ceiling for any government purchase in the participating countries.

Central American Subregion - January 2003					
LABORATORY	BRAND NAME	NAME GENERIC	DOSE MILLIGRAM (Mg)	PRESENTATION (Unit)	FINAL PRICE OFFERED IN US\$
Glaxo Smith Kline	Retrovir	Zidovudine (AZT)	100 mg	Capsule	0.25
Glaxo Smith Kline	Retrovir	Zidovudine (AZT)	300 mg	Capsule	0.70
Glaxo Smith Kline	Epivir	Lamivudine (3TC)	150 mg	Tablet	0.29
Glaxo Smith Kline	Epivir	Lamivudine (3TC)	10 mg/ml	Solution 240 ml	10.93
Glaxo Smith Kline	Combivir	(3TC+AZT)	300/150 mg	Tablet	0.94

Bristol Meyers Squibb	Videx	Didanosine (ddI)	100 mg	Capsule	0.21 apprx.
Bristol Meyers Squibb	Zerit	Stavudine (d4T)	40 mg	Capsule	0.37 apprx.
Boehringer Ingelheim	Viramune	Nevirapine (NVP)	200 mg	Tablet	1.66
Merck & Co/ Dupont	Stocrin	Efavirenz (EFZ)	200 mg	Capsule	No variation with respect to current prices in the different countries
Merck & Co/ Dupont	Stocrin	Efavirenz (EFZ)	50 mg	Capsule	No variation with respect to current prices in the different countries
Merck & Co/ Dupont	Crixivan	Indinavir (IND)	400 mg	Capsule	No variation with respect to the current prices in the different countries
Roche	Viracept	Nelfinavir (NFV)	250 mg	Tablet	See (*)
CIPLA	Generic	Zidovudine (AZT)	100 mg	Capsule	0.10
CIPLA/ RAMBAXY	Generic	Zidovudine (AZT)	300 mg	Capsule	0.27
CIPLA/ RAMBAXY	Generic	Lamivudine (3TC)	150 mg	Tablet	0.17
CIPLA	Generic	Lamivudine (3TC)	10 mg/ml	Solution 240 ml	4.80
RAMBAXY	Generic	(3TC+AZT)	300/150 mg	Tablet	0.40
CIPLA/ RAMBAXY	Generic	Nevirapine (NVP)	200 mg	Tablet	0.28

(\*) US\$ 0.70 per tablet if the subregion commits to purchasing for 5,500 patients; US\$ 1.33 per tablet for less than 5,500 patients.