



Antiretroviral prices agreed in the negotiations of the 10 Latin American countries (June 2003)

The prices of the antiretroviral drugs in the list below were obtained after negotiations between the Ministers of Health of the participating countries and the pharmaceutical companies that manufacture these drugs. In addition to the prices set, the list includes the names of the laboratories that participated in each of the negotiations, the products that were the object of the negotiations (with the brand name and the generic name for companies that manufacture original products, or the designation “generic” for companies that produce generics), the dose in milligrams, and the dosage form of the unit negotiated.

The prices offered by the companies will be in effect for one year from the date of the negotiations and will be applicable to all government institutions (Ministry of Health, Social Security, Armed Forces, etc.) in the countries involved. These prices do not apply to private entities, NGOs, or other country institutions outside the government. Similarly, the government can obtain even lower prices from the manufactures through its internal negotiating processes, but never higher than those negotiated since these constitute the ceiling for any government purchase in the participating countries.

10 Latin American Countries¹- June 2003

LABORATORY	BRAND NAME	GENERIC NAME	DOSE in MILLIGRAMS (Mg)	DOSAGE FORM (Unit)	FINAL PRICE OFFERED IN US\$
ABBOTT	KALETRA	Lopinavir/Ritonavir	133.3 mg + 33.3 mg	Gelcap	1.98
ABBOTT	KALETRA	Lopinavir/Ritonavir	80 mg + 20 mg	Syrup	191.00
ABBOTT	NORVIR	Ritonavir (RTV)	100 mg	Capsule	1.05
ABBOTT	NORVIR	Ritonavir (RTV)	400 mg/5ml	Syrup	201.00
CIPLA	Generic	Abacavir (ABC)	300 mg	Tablet	1.60

¹ Peru, Bolivia, Colombia, Ecuador, Venezuela, Chile, Argentina, Mexico, Paraguay, and Uruguay

10 Latin American Countries¹ - June 2003

LABORATORY	BRAND NAME	GENERIC NAME	DOSE in MILLIGRAMS (Mg)	DOSAGE FORM (Unit)	FINAL PRICE OFFERED IN US\$
CIPLA	Generic	Abacavir + Zidovudine + Lamivudine	(150 + 300 + 300) mg.	Tablet	2.80
CIPLA	Generic	Didanosine (DDI)	100 mg	Tablet	0.18
CIPLA	Generic	Didanosine (DDI)	25 mg	Tablet	0.15
CIPLA	Generic	Didanosine (DDI)	200 mg	Capsule	0.36
CIPLA	Generic	Didanosine (DDI)	250 mg	Capsule	0.38
CIPLA	Generic	Didanosine (DDI)	400mg	Tablet	0.60
CIPLA	Generic	Efavirenz (EFV)	50 mg	Capsule	0.23
CIPLA	Generic	Efavirenz (EFV)	200 mg	Capsule	0.45
CIPLA	Generic	Efavirenz (EFV)	600 mg	Tablet	1.27
CIPLA	Generic	Indinavir (IDV)	200 mg.	Capsule	0.19
CIPLA	Generic	Indinavir (IDV)	400 mg.	Capsule	0.26
CIPLA	Generic	Lamivudine (3TC)	10 mg/ml	Syrup	4.80 *
CIPLA	Generic	Lamivudine (3TC)	150 mg	Tablet	0.14
CIPLA	Generic	Lamivudine + Zidovudine	150 mg + 300 mg	Tablet	0.32
CIPLA	Generic	Lamivudine + Zidovudine + Nevirapine	150 mg + 300 mg + 200 mg.	Tablet	0.50
CIPLA	Generic	Lamivudine + Stavudine + Nevirapine	150 mg + 40 mg + 200 mg.	Tablet	0.38
CIPLA	Generic	Nelfinavir (NFV)	250 mg	Tablet	0.60

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LABORATORY	BRAND NAME	GENERIC NAME	DOSE in MILLIGRAMS (Mg)	DOSAGE FORM (Unit)	FINAL PRICE OFFERED IN US\$
CIPLA	Generic	Nevirapine (NVP)	200 mg	Tablet	0.23
CIPLA	Generic	Nevirapine (NVP)	50 mg/5 ml	Syrup	6.50 *
CIPLA	Generic	Ritonavir (RTV)	100 mg	Capsule	1.15
CIPLA	Generic	Saquinavir (SQV)	200 mg	Gelcap or tablet	0.52
CIPLA	Generic	Stavudine (D4T)	15 mg	Capsule	0.036
CIPLA	Generic	Stavudine (D4T)	30 mg	Capsule	0.07
CIPLA	Generic	Stavudine (D4T)	40 mg	Capsule	0.08
CIPLA	Generic	Zidovudine (AZT)	100 mg	Capsule	0.10
CIPLA	Generic	Zidovudine (AZT)	300 mg	Capsule	0.25
CIPLA	Generic	Zidovudine (AZT)	10 mg/ml	Syrup	4.25 *
COMBINO PHARM	Generic	Zidovudine (AZT)	10 mg/ml	Syrup	4.20
COMBINO PHARM	Generic	Zidovudine (AZT)	100 mg	Capsule	0.14
COMBINO PHARM	Generic	Zidovudine (AZT)	250 mg	Capsule	0.30
COMBINO PHARM	Generic	Zidovudine (AZT)	300 mg	Capsule	0.35
FYLAXIS	Generic	Zidovudine (AZT)	10mg/ml	Syrup	11.57
RANBAXY	Generic	Abacavir (ABC)	300 mg	Tablet	2.683
RANBAXY	Generic	Efavirenz (EFV)	200 mg	Capsule	0.697
RANBAXY	Generic	Efavirenz (EFV)	600 mg	Tablet	2.050

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RANBAXY	Generic	Indinavir (IDV)	400 mg.	Capsule	0.326
RANBAXY	Generic	Lamivudine (3TC)	100 mg	Tablet	0.115
RANBAXY	Generic	Lamivudine (3TC)	150 mg	Tablet	0.152
RANBAXY	Generic	Lamivudine + Zidovudine	150 mg + 300 mg	Tablet	0.343
RANBAXY	Generic	Nevirapine (NVP)	200 mg	Tablet	0.252
RANBAXY	Generic	Stavudine (D4T)	30 mg	Capsule	0.067
RANBAXY	Generic	Stavudine (D4T)	40 mg	Capsule	0.070
RANBAXY	Generic	Zidovudine (AZT)	300 mg.	Capsule	0.265
REFASA	Generic	Didanosine (DDI)	100 mg	Tablet	0.212
RICHMOND	Generic	Abacavir (ABC)	300 mg	Tablet	2.25
RICHMOND	Generic	Lamivudine (3TC)	150 mg	Tablet	0.20
RICHMOND	Generic	Stavudine (D4T)	30 mg	Capsule	0.09
RICHMOND	Generic	Stavudine (D4T)	40 mg	Capsule	0.11
RONTAG	Generic	Nevirapine (NVP)	200 mg	Tablet	0.26