

The PAHO Strategic Fund

Improving Access to Quality Public Health Supplies







Strategic Fund



- PAHO's cooperation mechanism to improve access to and supply management of strategic public health supplies
- > Two main services:
- > International procurement service
 - ➤ Medicines (HIV, TB, Malaria, Neglected Diseases, Cancer, other), Laboratory Tests and Insecticides
 - > When possible, pooled procurement and negotiation
- > Technical advice on supply management
 - Planning, procurement systems, warehousing and distribution, intellectual property, quality, negotiation, etc.







Objectives

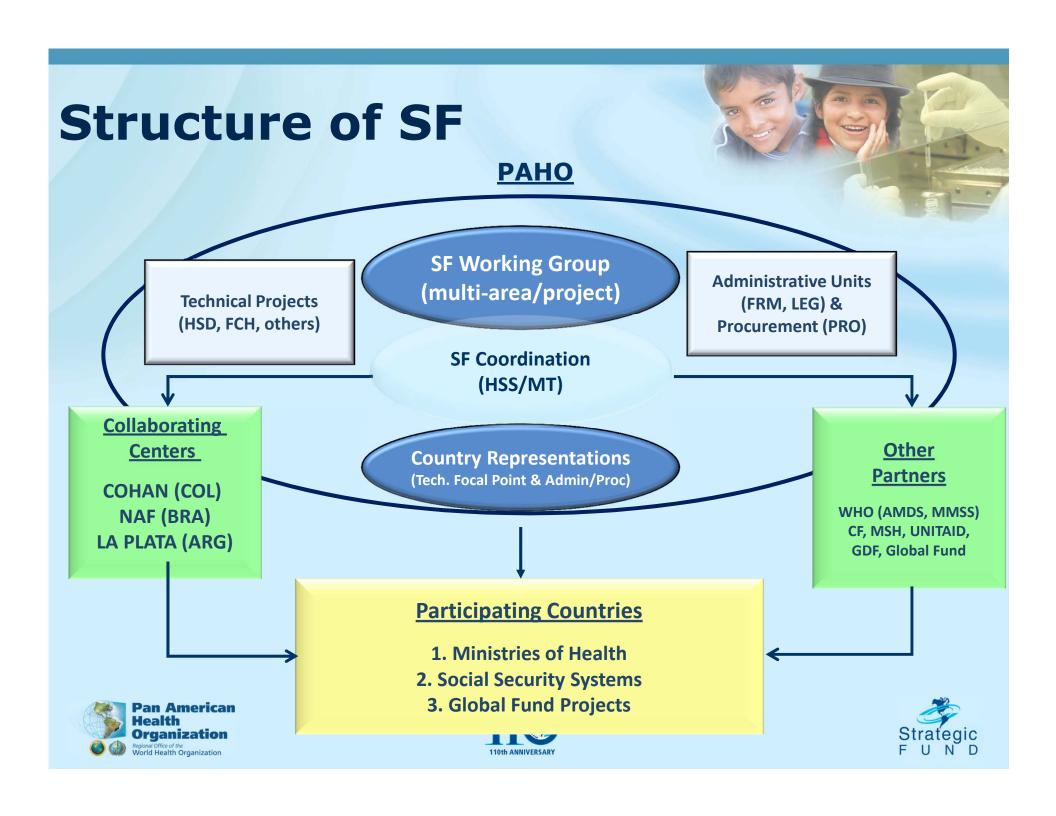


- Improve access and availability of Strategic Public Health Supplies (SPHS) in Member States
- Help strengthen national capacity in supply management (planning, procurement, management and sustainability) of SPHS
- Promote principles and concepts of quality in the procurement and management of SPHS
- Strengthen priority health programs at national level and promote application of normative mandates of PAHO/WHO









General Process of SF Technical Cooperation



Investigate needs for public health supplies

Generate technical cooperation mechanisms

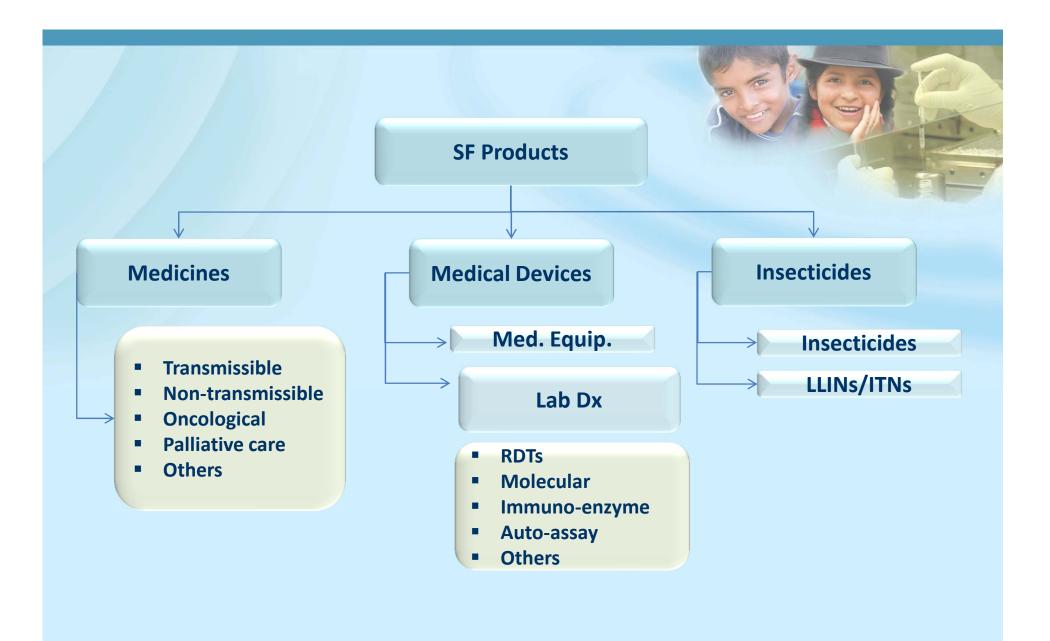
Plan the procurement and strengthen national supply mechanisms

Evaluate performance of the Fund Define list of medicines and supplies

Deliver medicines and supplies

Manage the purchasing process

Prequalify medicines and supplies









Procurement Cycle



Procurement Planning

Drug/supplies selection, quantification, procurement scheduling, financial programming

Costing

Request and supply of Price Estimates

Order Confirmation

Approval of proformas, transfer of funds and order placement

Evaluation and Adjustments

Performance review, process adjustment

Payments and Claims

Payment to suppliers, account status and claim management

Delivery

Shipment tracking, customs clearance and quality control



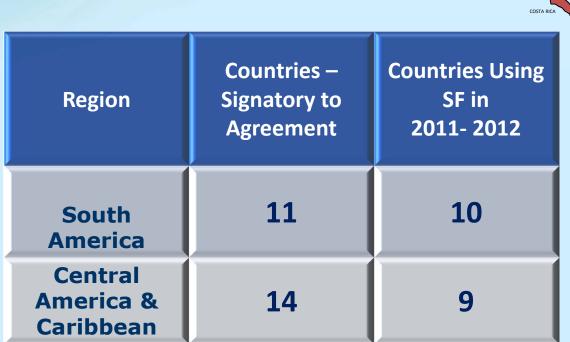






Pan American

Organization
Regional Office of the
World Health Organization





MEXICO



Medicines in SF List



ANALGESICS

Opioid analgesics

ANTI-INFECTIVE MEDICINES

Antibacterial

Antileprosy med.

Antituberculosis med.

Antifungal

Antiretrovirals

Antivirals

Antiprotozoale med.

Antileishmaniasis medicines

Anti-malarial

Antipneumocystosis and antitoxoplasmosis medicines

Antitrypanosomal medicines

Anthelminthics

Intestinal anthelminthics

Antischistosomals and antitrematode medicine

Antifilariasicos

ANTINEOPLASTIC, IMMUNOSUPPRESSIVES AND MED. US

Immunosuppressive med.

Cytotoxic medicines

BLOOD PRODUCTS AND PLASMA SUBSTITUTES

Plasma fractions for specific use

IMMUNOBIOLOGICS

Sera and immunoglobulins

CARDIOVASCULAR MEDICINES

Antihypertensive medicines

Antianginal medicines

Antithrombotic medicines

DIAGNOSTIC AGENTS

Radiocontrast media

HORMONES, ENDOCRINE MED.

Contraceptives

Oral hormonal contraceptives

Injectable hormonal contraceptives

Insulins and other antidiabetic agents

MEDICINES AFFECTING THE BLOOD

Antianaemia medicines

ANTIALLERGICS AND MEDICINES USED IN ANAPHYLAXIS MUSCLE RELAXANTS (PERIPHERALLY-ACTING) AND CHOOXYTOCICS AND ANTIOXYTOCICS

Oxytocics

PSYCHOTHERAPEUTIC MEDICINES

Medicines used in mood disorders

Medicines used in bipolar disorders

ANTIPARKINSONISM MEDICINES

OTHERS







SF Procurement

2004 - 2012



2012 - Seventeen countries used the SF:

ARG, BLZ, BOL, BRA, CHI, COL, DOR, ECU, ELS, GUT, HON, NIC, PAN, PAR, T&T, URU, VEN







Value Added



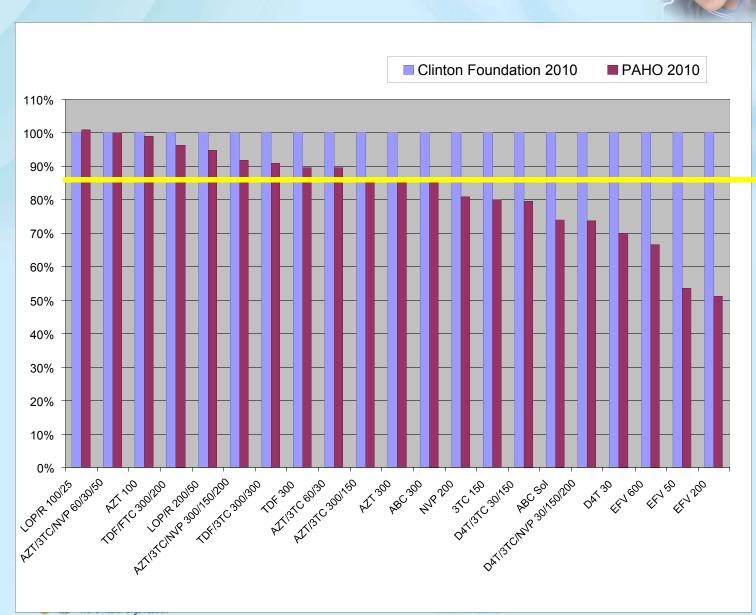
- **✓ Technical Assistance in Supply Chain Management**
 - Improve planning, procurement, distribution and sustainability of core supply chain processes
- **✓ Assure Quality of Commodities**
 - Evaluate quality of suppliers for all purchases
- ✓ Capital Account
 - Avoid stock-outs during emergencies (BOL, BRA, DOR, GUT, NIC, VEN)
- ✓ Price reduction
 - Significant reductions in 12 countries (ARVs, TB, Malaria)
 - ▶ Up to 80%







ARV Price Comparison



Cost Reduction \$1.3M

Median 14%

Most relevant reductions:

EFV 200: **49%**

EFV 600: **33%**

D4T 30: **30%**

ABC 300: **14%**

AZT/3TC: **14%**

TDF 300: **10%**

TDF/3TC: 9%

Lop/r 200/50; 5%

Strategic F U N D



Strategic Fund

www.paho.org/fondoestrategico

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