


Laboratory Technology Transfer

HIV VIRAL LOAD AND DBS TESTING

Dr Brian Armour
HIV Coordinating Unit
Ministry of Health
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Outline

- ▶ Overview of key processes in transfer
 - ▶ Enablers and challenges
 - ▶ Post transfer Implementation issues
 - ▶ Recommendations for future processes
 - ▶ Current next steps
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Key processes

▶ Initiation:


- ▶ CAREC notified the Ministry of Health of its intention to cease HIV viral load testing as of December 31, 2009.
 - ▶ Key stakeholders: MoH, CHAI, NACC, NCRHA (finance, legal, CEO, Tenders, Evaluation, Board, Laboratory, Complex manager)
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Overview: Key processes


Procurement: Main Equipment

- ▶ **January 2009** : NCRHA Request for Proposal (RFP)
- ▶ **June 22, 2009** RFP for Supply and Commissioning of Equipment for a Molecular Biology Laboratory Service under a reagent Rental Agreement at the Eric Williams Medical Sciences Complex published
- ▶ **August 3, 2009** Following an extension, the bids were closed
- ▶ **August 25, 2009** Evaluation of bids completed
- ▶ **November 18, 2009** Based on approval by the Tenders Committee of the NCRHA, the award of the contract for the supply, installation and commissioning of the equipment was made.

Overview: Key Processes

- × Contract : Main Equipment
 - × December 28, 2009. Finalization of terms and conditions of the contract
 - × March 4, 2010: Based on negotiations between the parties the contract was signed
 - × NB: Included refurbishment works, knowledge transfer biomedical technicians
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Overview: Key Processes

- ▶ **Procurement of ancillary equipment**
 - ▶ Specifications were prepared by the NCRHA Biomedical Department
 - ▶ A Tender notice was published in the print media in February 2010 with a closing date of March 8, 2010. Four bids were received for evaluation.
 - ▶ An evaluation team was appointed and the preferred bidders were selected. The tenders were approved by the Tenders Committee of the NCRHA on April 28, 2010.
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Progress to date as at May 8, 2010

- ▶ The refurbishment and pre commissioning works commenced mid-April 2010
 - Installation of air conditioning
 - Sealing of roof
 - Installation of air extraction system
 - Power supply for TaqMan and AmpliPrep
 - Delivery of TaqMan and Cobas AmpliPrep
 - Orders placed for reagents and consumables
 - Orders for ancillary equipment placed
 - Some ancillary equipment and consumables have been delivered at site

Pre refurbishment



DESIGNATED FOR MOLECULAR LABORATORY
LOCATION OF TAQMAN & AMPLIPREP

Pre refurbishment



**PRE ANALYTICAL AND SET UP AREA FOR MOLECULAR
LABORATORY**

DELIVERY OF MOLECULAR EQUIPMENT



TECHNICIANS ASSEMBLING THE STAND FOR THE AMPLIPREP

DELIVERY OF MOLECULAR EQUIPMENT



FIGURING OUT THE LOGISTICS OF POSITIONING THE AMPLIPREP

DELIVERY OF MOLECULAR EQUIPMENT



AMPLIPREP UNCRATED AND IN PLACE

Enablers and challenges

- ▶ High level steering guidance (CMO, CEO, NACC)
- ▶ High level stakeholder interest (World Bank)
- ▶ Rental lease, Refurbishment works and biomed knowledge transfer included
- ▶ Good Laboratory Manager
- ▶ Good contract negotiator
- ▶ Procurement process: 9 months Rate limiting step RFP 6 months
- ▶ Quorum for meetings for contract finalization/staff turnover
- ▶ Procurement of ancillary equipment sequential after main equipment

Enablers

Challenges

Post implementation issues

▶ Paying attention to

- HR: New staff, redeployment of existing staff (4 persons), consultant
- Finance: Capital, true cost (overhead); recurrent budget cost


Post implementation issues

- ▶ Paying attention to
 - Quality Management systems (CAREC, MoH)
 - Standard Operating Procedures
 - Laboratory surveillance
 - Equipment validation
 - Vendor training user competency
 - Notification of all end users


Consultant hired




Post implementation issues

- ▶ Start July 22, 2011
 - ▶ Initial issues with volumes, sample rejection as this equipment required higher volumes than equipment used at CAREC
 - ▶ Physicians trust and confidence in the system
 - ▶ Issues resolved through communication and appreciation of quality management systems
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Post implementation issues

- ▶ Monthly reports: MoH (HIV Unit, Finance)
 - ▶ Downtime: January 2011: However contract and vendor performance to resolve highly satisfactory
 - ▶ DBS testing
 - ▶ Continued equipment validation
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Recommendations to consider for future transfers

- ▶ Take into account procurement process timelines for transfer
 - ▶ CAREC to indicate both capital and ancillary equipment needed for technology transfer
 - ▶ Finance assessment must be formative to work out true cost to inform RHA (CAREC willing to assist financiers):
 - Capital, major equipment
 - Recurrent maintenance, HR
 - Ancillary equipment costs
 - Training/knowledge transfer
 - Refurbishment infrastructural works
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Recommendations to consider for future transfers

- ▶ Commitment by RHA to have a core team in the contract process (negotiation) with lab and business manager essential
 - ▶ Quality management systems need involvement by CAREC
 - SOP,
 - facilitating EQAS
 - Facilitating change management RHA/National
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Next steps

- ▶ QUALITY MANAGEMENT SYSTEMS
- ▶ HR SUSTAINABILITY

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THANK YOU

